



RICE | HADLEY | GATES | MANUEL LLC



RiceHadleyGates, LLC (RHG) is an international strategic consulting firm based in Silicon Valley and Washington, DC. It is led by former Secretary of State Condoleezza Rice, former National Security Advisor Stephen Hadley, former Secretary of Defense Robert Gates, and former State Department official Anja Manuel. We offer advice based on extensive experience in the international arena. We work with companies to develop and implement their international strategic plans, mitigate risk, and expand in key markets. Below we list examples of work we have done with other clients recently, hoping they spark ideas for what might be beneficial to your team.

Examples of RiceHadleyGates' Work for Other Clients

- Developed, alongside a venture capital firm's senior counsel, a systematic vetting process for foreign Limited Partners (LPs) to mitigate political and reputational risk. Provide regular advice on political risk related to foreign investments.
- Helped ensure a client's business was not unfairly shut down in Pakistan by meeting with senior government officials in the country on behalf of the client.
- Advised prominent technology firm on policy and regulatory challenges related to expanding into China, counseling them on how to raise their profile in the country by joining certain charitable or educational advisory boards and other steps.
- Supported an important and politically sensitive acquisition in Japan for a client, which required delicate negotiations with the Japanese government at all levels. Embedded into client's strategy team and traveled to the country with the CEO to meet with high level Japanese government officials.
- Secure meetings for CEOs and senior company executives with key foreign leaders of importance to their business and, when requested, travel with them to attend meetings and provide on-site advice to grow their business and understand the market. For example, we have traveled with clients to meet with key officials in the Middle East (the Gulf and Israel), China, Japan, South Africa, Australia, Europe and elsewhere.
- Provide insights into U.S. government decision-making and the direction of U.S. policy.
- Contribute strategic and political context to help clients decide where to invest.
- Give speeches to large groups or host smaller dinner events for clients' top customers or company executives.
- Provide regular updates and trip reports as we travel around the world. For example, on recent meetings with Crown Prince Mohammed bin Salman of Saudi Arabia, President Erdogan of Turkey, Chancellor Angela Merkel, Mohammed bin Zayed of the UAE, and other senior officials around the world.